

Scott Wilson, SIOR

Partner – Brokerage Services

Childress Klein

An accomplished broker with an entrepreneurial mindset, Scott brings an in-depth knowledge of both local and global markets, as well as the ability to utilize both cutting-edge technology and personalized service to stay ahead of trends in the market.

Highly sought after by developers, Scott's passion and sharp attention to detail combined with his strategic yet personable approach makes him the unequivocal go-to resource for third-party clients. Over his 20 year career, he has completed numerous transactions both locally and nationally – highlights include – Sycamore Brewing which has led to numerous transactions throughout the years; Ettain Group – one of the earliest clients that CK represented in their leasing strategy across the southeast for more than 10 years and through two business sales; as well as an adaptive-reuse development in lower South End called Bowers.

His continued success is a result of his hands-on approach, persistence, strong negotiating skills, extraordinary knowledge of business and insider knowledge.