

THE BENEFITS OF MEMBERSHIP

ADVOCACY

LEADERSHIP

CONNECTIONS

KNOWLEDGE

Who are NAIOP members?

NAIOP members include commercial developers, owners, brokers, bankers, architects, engineers, attorneys, title companies, and more. We are in ALL sectors of the commercial real estate industry: retail, multi-family, office, industrial, and mixed-use.



Chris Thomas
Childress Klein Properties

“NAIOP is the industry organization that provides us with the most relevant development-related information and perspectives. NAIOP is acknowledged by our elected leaders and state and local government staffs as having the best understanding of issues that impact our communities. Childress Klein has always been active in NAIOP leadership, and has benefitted from the organization’s activities and initiatives.”

Sample Legislative Priorities

- Locally monitoring the 2040 Comp Plan and future development of the UDO.
- Federal tax policy should align with the economics of real estate development and investment, promote capital formation, and support job creation and economic development.
- NAIOP supports increased funding and investment for our nation’s infrastructure and transportation systems.
- Federal legislation advancing building code efficiency goals should be based on economic and technological feasibility. Incentive-based and voluntary approaches to advancing energy efficiency, such as EPA’s Energy Star Portfolio Manager, should continue.

Annual Chapter Activities

- Lunch with a Leader Series (members only)
- Statewide Conference
- Networking Socials
- Day at the Capitol in Raleigh
- Golf Tournaments
- Developing Leader Only Events
- Developing Leader Mentorship & Connect Programs

Join NAIOP Charlotte

Complete the [online membership application](#) today!

Sherrie Chaffin
Trinity Capital Advisors



“For Trinity Capital, NAIOP is the best fit. It provides developers a voice on the local, state, and national level while providing current, pertinent information on relevant government issues that affect our industry. NAIOP has dedicated resources to advocate on our behalf, providing results that help us succeed.”

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Categories of Membership

Membership Category	1st Person	2nd & 3rd Person	4th Person+
Principal (developer, owner, asset manager)	\$850	\$500 each	\$275 each
Associate (all others)	\$850	\$500 each	\$275 each
Developing Leaders (35 and under)	\$275	\$275 each	\$275 each
Public Official / Non-Profit / Academician	\$425	\$425 each	\$425 each
Student	\$38	\$38 each	\$38 each

NAIOP Charlotte Members

ABC Carolinas | Alfred Williams & Company | Archer Western Construction, LLC | ARCO Design/Build, Inc. | Asana Partners | Avison Young | Balfour Beatty | Bank of America | Barnhill Contracting Company | Batson-Cook Construction | BB&T | Beacon Partners | Berkeley Capital | Binswanger | Bissell Ballantyne LLC | BL Companies | Bloc Design, PLLC | BlueFire Visual | Bohler | Brasfield & Gorrie | Bultech Services, LLC | C4 Builders, LLC | Cenero | Childress Klein | Choate Construction Company | City of Charlotte | Civil & Environmental Consultants, Inc | Clancy & Theys Construction Company | Clarion Partners | Claris Construction | Cline Design Associates, PA | ColeJenest & Stone | Collaborative Technology Solutions | Collett | Crescent Communities | Dogwood Industrial Properties | Dominion Realty Partners, LLC | Drucker and Falk, LLC | EastGroup Properties | ECS Southeast, LLP | Edifice | Electricities of NC Elford Inc. | Elliott Davis | ElmTree Funds | EMH&T Engineers, Surveyors, Planners, Scientists | First Bank | Fleming Engineering, Inc. | Fortius Capital Partners LLC | Foundry Commercial | Fourth Elm Construction LLC | GEMCAP Development | Gilbane Building Company | Grandbridge Real Estate Capital, LLC | Graycor Construction | GreerWalker LLP | G riffin Brothers Companies | Harkins Builders, Inc | HFF | Holder Construction | IA Interior Architects | Intercon Building Company | Investors Title Insurance Company | JE Dunn Construction | Jenison Construction Inc | JLL | KDC Real Estate Development & Investments | Keach Construction, Inc | Kimley-Horn & Associates, Inc. | LaBella Associates P.C. | Landcare Innovations | LandDesign, Inc. | Landmark Builders | Lat Purser & Associates | Liberty Property Trust | Lincoln Harris | Little | LRC Properties | LS3P | MB Richards Engineering, PLLC | MCI | McMillan Pazdan Smith Architecture | Merrifield Patrick Vermillion | Metrolina Builders | Metromont Corporation | Monroe-Union County Economic Development | Moore & Van Allen PLLC | New Forum, Inc | Nexsen Pruet, PLLC | Northwood Development, LLC | Northwood Office | NOVA Engineering | Novus Architects | Patcraft | Pavilion Development Company | Pesta, Finnie & Assoc., LLP | Poettker Construction Company | Progressive AE | Ranger Construction Company Inc. | REBIC | Redline Property Partners, LP | Rodgers Builders, Inc. | S&ME, Inc | Samet Corporation | Sands Investment Group | SeamonWhiteside | Seedwater Engineering, Inc. | Selwyn Property Group Inc. | Shelco | Shiel Sexton Company | SOLID Surface Care, Inc. | Spangler Restoration | Stewart | SunCap Property Group | Terracon Consultants | The Beck Group | The EI Group Inc. | The Keith Corporation | The Regional Companies | The Spectrum Companies | Trinity Capital Advisors | Troutman Sanders LLP | Truist | Turner Construction Company | UNC Charlotte - Childress Klein Center for Real Estate | UNC Kenan-Flagler Business School | United Mechanical Corporation | University of North Carolina at Charlotte | Virginia Tech | Walbridge | WGM Design LLP | Wharton-Smith, Inc. Construction Group | Whiting-Turner Contracting Company | WoodWorks - Wood Products Council

FAQs

- **How do I join NAIOP Corporate?** You only need to pay once. The dues are inclusive of the Charlotte Chapter and national membership. Join today: <https://naiop.org/Membership/Join>.
- **What type of membership do I qualify for?** Principal members are individuals whose primary business is development, ownership, asset management or investment. Associate members are those who provide products or services to the industrial, office, mixed-use or related commercial real estate firm. Discounts are available for multiple persons from a firm.
- **What is a Developing Leader?** You qualify if you are 35 years or younger and are a developer, owner, investor, asset manager or provide services in commercial real estate.
- **How are my future dues calculated?** NAIOP dues are for 12 months of membership. When you join, you pay for 12 months. On your first anniversary, you will receive a prorated dues invoice to update your dues to a calendar year billing.
- **Can I join other NAIOP Chapters?** Yes. First you join based on the location of your office (e.g. Charlotte). Then you can contact NAIOP Corporate to request an additional chapter and to receive a quote on the additional chapter dues.
- **When I submit my application with NAIOP Corporate, will they notify the Charlotte Chapter?** Upon processing your application, you and the chapter will receive a welcome message via email. This can take up to 5 business days.