

The Benefits of Membership

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
CHARLOTTE CHAPTER

Building
professional
relationships

Advocating
for local, state and
federal legislative
issues

Networking
within the
industry

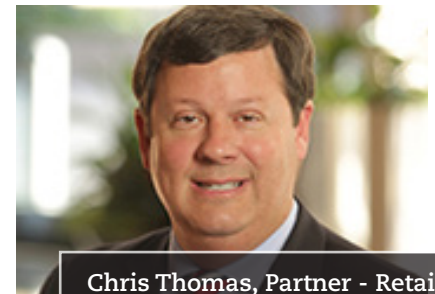
Learning
about industry
hot topics

Who are NAIOP members?

NAIOP members include commercial developers, owners, brokers, bankers, architects, engineers, attorneys, title companies, and more. We are in ALL sectors of the commercial real estate industry: retail, multi-family, office, industrial, and mixed-use.

Sample Legislative Priorities

- We **support** legislative initiatives to ensure the state has the necessary tools to attract and retain economic.
- We **support** legislative efforts to fund critical transportation and infrastructure projects that are needed to drive economic development and the state's competitiveness in the region.
- We **support** the collection of existing sales and use taxes already owed under current law to state and local governments for internet transactions in order to ensure "brick and mortar" retailers and other local businesses are not competitively disadvantaged..
- We **support** legislation that streamlines the local development permitting process, reduces review time, and provides greater certainty for property owners and investors.



Chris Thomas, Partner - Retail
Childress Klein Properties

"NAIOP is the industry organization that provides us with the most relevant development-related information and perspectives. NAIOP is acknowledged by our elected leaders and state and local government staffs as having the best understanding of issues that impact our communities. Childress Klein has always been active in NAIOP leadership, and has benefitted from the organization's activities and initiatives."

Annual NAIOP Activities

- Lunch with a Leader Series (members only)
- Statewide Conference
- Networking Socials
- Day at the Capitol in Raleigh
- Golf Tournaments
- Developing Leader Only Events
- Developing Leader Mentorship Program

Join NAIOP Charlotte

Complete the online membership application available at the following link:
naiop.org/membercenter/join.cfm.

Sherrie Chaffin
Trinity Capital Advisors



"For Trinity Capital, NAIOP is the best fit. It provides developers a voice on the local, state, and national level while providing current, pertinent information on relevant government issues that affect our industry. NAIOP has dedicated resources to advocate on our behalf, providing results that help us succeed."

The Benefits of Membership



Categories of Membership

| Membership Category | 1st Person | 2nd & 3rd Person | 4th Person+ |
|--|------------|------------------|-------------|
| Principal (developer, owner, asset manager) | \$850 | \$500 each | \$275 each |
| Associate (all others) | \$850 | \$500 each | \$275 each |
| Developing Leaders (35 and under) | \$275 | \$275 each | \$275 each |
| Public Official / Non-Profit / Academician | \$425 | \$425 each | \$425 each |
| Student | \$38 | \$38 each | \$38 each |

NAIOP Charlotte Members

Alfred Williams & Company | Allen Tate Relocation & Corporate Services | Archer Western Construction, LLC | ARCO Design/Build, Inc. | Asana Partners | Avison Young | Bank of America | Barnhill Contracting | Barton Malow Company | Batson-Cook Construction | Batson-Cook Construction | BB&T | Beacon Partners | BL Companies | Bloc Design, PLLC | Bohler Engineering NC, PLLC | Metromont Corporation | Builtech Services, LLC | Cambridge Properties, Inc. | Carter Bank and Trust | CBG Building Company | Cenero | Childress Klein | Choate Construction Company | City of Charlotte | Civil & Environmental Consultants, Inc. | Clancy & Theys Construction Company | Clarion Partners | Claris Construction | Cline Design Associates, PA | ColeJenest & Stone, P.A. | Crescent Communities, LLC | Davco Roofing | Doerre Construction Company | Doggett Concrete, Inc | Dogwood Industrial Properties | Drucker and Falk, LLC | ECS Southeast, LLP | Edifice, Inc. | Edwards Construction Services | EI Group, Inc. | Ekren Construction | Elliott Davis, PLLC | ElmTree Funds | EMH&T | Encompass Building Group | Entinu Communications LLC | Fleming Engineering, Inc. | Fortius Capital Partners | Foundry Commercial | Fourth Elm Construction LLC | Gallagher | GEMCAP Development | Gilbane Building Company | Grandbridge Real Estate Capital, LLC | Graycor Construction | GreerWalker LLP | Griffin Brothers Companies | Healthcare Realty | Holder Construction Company | IA Interior Architects | Intercon Building Company, LLC | Investors Title Insurance Company | JAG Insurance Group | JE Dunn Construction | Jenison Construction Incorporated | JLL | Katten Muchin Rosenman LLP | KDC Real Estate Development & Investments | Kimley-Horn | KingGuinn a Division of Bennett & Pless | Labella Associates, D.P.C. | LandDesign, Inc. | Landmark Builders | Lat Purser & Associates | Liberty Property Trust | Lincoln Harris | Little | LRC Properties | LS3P Associates Ltd. | M+A Architects | Madison Capital Group, LLC | McCraney | McMillan Pazdan Smith Architecture | Mechanical Contractors, Inc | Metrolina Builders | Metromont Corporation | Mid-Atlantic Associates, Inc. | Miles-McClellan Construction | Momentum Construction | Monroe-Union County Economic Development | MPV Properties | Multivista | Nexsen Pruet PLLC | Northwood Development, LLC | Northwood Office | NOVA Engineering | Offit | Kurman | Pavilion Development Company | Pesta, Finnie & Assoc., LLP | Progressive ae | Ranger Construction, Inc | REBIC | Rodgers Builders, Inc. | S&ME, Inc | Samet Corporation | Schneider Electric | SeamonWhiteside | Selwyn Property Group, Inc. | Shelco LLC | Siemens | SouthPark Interiors | Spangler Restoration | SunCap Property Group | SunTrust Bank | TD Bank N.A. | Terracon Consultants | The Fallon Company | The Keith Corporation | The Korte Company | The Regional Companies | The Spectrum Companies | Trinity Capital Advisors | Truliant | UNC Charlotte Childress Klein Center for Real Estate | United Mechanical Corporation | United Mechanical Corporation | Virginia Tech | Walbridge | Wharton-Smith, Inc. | Whiting-Turner Contracting Company |

FAQs

- **How do I join NAIOP Corporate?** You only need to pay once. The dues are inclusive of the Charlotte Chapter and national membership. Join today: mynaiop.naiop.org/join/joinNAIOP.
- **What type of membership do I qualify for?** Principal members are individuals whose primary business is development, ownership, asset management or investment. Associate members are those who provide products or services to the industrial, office, mixed-use or related commercial real estate firm. Discounts are available for multiple persons from a firm.
- **What is a Developing Leader?** You qualify if you are 35 years or younger and are a developer, owner, investor, asset manager or provide services in commercial real estate.
- **How are my future dues calculated?** NAIOP dues are for 12 months of membership. When you join, you pay for 12 months. On your first anniversary, you will receive a prorated dues invoice to update your dues to a calendar year billing.
- **Can I join other NAIOP Chapters?** Yes you may. First you join based on the location of your office (e.g. Charlotte). Then you can contact NAIOP Corporate to request an additional chapter and to receive a quote on the additional chapter dues.
- **When I submit my application with NAIOP Corporate, will they notify the Charlotte Chapter?** Upon processing your application, you and the chapter will receive a welcome message via email. This can take up to 5 days.

Contact Us

The NAIOP Charlotte offices are located at 1300 Baxter St., Ste. 360, Charlotte, NC 28204. If you have any questions, please give us a call at 704-940-7383. You can also email us at info@naiopclt.org or visit us online at www.naiopclt.org.

